

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 03296 130350Z

20

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 077859

P R 130314Z MAR 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 557

UNCLAS TOKYO 3296

FOR OIM/EISELT

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC MAY SHOW

REF: USDOC 3651, 3685, 3740 AND TOKYO 3072

1. TC'S SOLICITATION RECORD INDICATES COB MAR. 11 EIGHTEEN PARTICIPANTS CONSIDERED FIRM AND FOLLOWING FIVE POSSIBLES: (PRINCIPALS IN PARENTHESES) DE VILBISS CO. (THE DE VILBISS); EISHIN KAGAKU CO. (SONIC INSTRUMENT); SANDOSTRANDO PACIFIC TOKYO (SANDOSTRANDO TOOL AND MACHINE); CHICAGO PNEUMATIC TOOL CO., TOKYO; AND COMMUNICATION SCIENCE CORP. (SENTRY CO.). DE VILBISS, EISHIN KAGAKU, AND SANDOSTRANDO PACIFIC TOKYO HAVE NOT YET HEARD FROM PRINCIPALS DESPITE TC CABLE TOKYO 2249 PARA THREE FEB. 29 URGING PRINCIPALS EXPEDITE PARTICIPATION INSTRUCTION TO AGENTS. NOTE: ABOVE AGENTS MUST HAVE PRINCIPAL REPLY TO FINALIZE DECISION. TOKYO OFFICE, CHICAGO PNEUMATIC TOOL CO. APPEARS UNENTHUSIASTIC ABOUT PARTICIPATION. COMMUNICATION SCIENCE PARTICIPATION DEPENDS UPON PRINCIPAL'S WILLINGNESS PAY CONTRIBUTION AND ARRANGE DOCUMENTS FOR CSC AS REPORTED OIM MARCH 1 TOKYO 2781 PARA THREE. CONTACT WILLIAM S. ROBERT, SALES MGR, SENTRY CO., FOXBORO, MASS. (617) 543-5391 AND ENCOURAGE POSITIVE DECISION.

2. TC WILL MAKE EVERY EFFORT TO SECURE ADDITIONAL PARTICIPANTS, HOWEVER PROSPECTS NOT GOOD. SUGGEST OIM UNCLASSIFIED

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PROVIDE TC ADDITIONAL LIST OF GOOD PROSPECTS: REFER TOKYO

2173 PARA THREE DRAFTED FEB. 16. HOWEVER, ABSOLUTE
DEADLINE RECEIPT ALL DOCUMENTS, ALL PARTICIPANTS IS
MARCH 22.
SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Draft Date: 13 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Original Previous Classification: n/a
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